

FLAT-RATE PROGRAM

Executive Jet Management's (EJM) Flat-Rate Program means **convenience** and **access** for our clients. The program was developed in response to clients who need dependable aircraft availability and an easy way to manage their air travel spend with a simple and consistent pricing model.



10 REASONS CLIENTS LOVE OUR FLAT-RATE PROGRAM:

1. Consistent, dependable rates based on aircraft cabin size, with built-in discounts for Flat-Rate Program members
2. Only the time spent in the aircraft is debited from your account
3. You always know what you'll pay for a trip based on fixed hourly rates for each aircraft cabin size
4. Program flexibility – funds on deposit can be applied to any flight with Executive Jet Management
5. One call is all it takes – no waiting to learn of aircraft availability or Owner approvals
6. You never have to worry if you will get an aircraft and there are no limits to how many planes you can book for travel on the same day. Also, there are **no blackout dates**.
7. Access to the safest and largest managed fleet in the world
8. No risk – **your deposit is 100% refundable on-demand and there is no “expiration date” for usage**
9. Bookkeeping is simplified – no invoices to pay and charges are simply debited from your deposit
10. Flat-Rate prices represent the most competitive program pricing available while delivering the best value to our clients

THE FLAT-RATE PROGRAM IS A GREAT FIT IF YOU NEED:

- ✈ The easiest, fastest process available to secure your private air travel
- ✈ Peace of mind that comes from knowing that an aircraft is always available
- ✈ Price consistency and the ability to predict costs

HOW IT WORKS:

Getting Started

You provide a minimum deposit of \$100,000. All deposits are **100% refundable** and **never expire**. You can make additional deposits to your account at any time. When you make your initial deposit, our team establishes your account and sets up your personal profile.

Booking Your Trip

When you are ready to book a trip, call us with your travel dates and preferred aircraft cabin size and we'll take care of the rest. You can choose from any one of the five sizes we offer (small, mid, super-mid, large, or heavy). There are no blackout dates or limits on the number of aircraft you can secure per day.

Your Account

After the flight, your deposit account is automatically debited. You never have to pay a bill. The debit amount is based on the *actual* time the aircraft flew vs. estimated flight time. This means that if it takes less time to travel than estimated, you pay less. Additional charges may include catering, ground transportation, fuel surcharges, and taxes.

Executive Jet Management's Flat-Rate Program lets you take advantage of the largest and safest fleet in the industry and the finest service available in private aviation while receiving consistent pricing with built-in discounts and reliable aircraft availability!

Contact us today to learn more about our Flat-Rate Program or to book your next trip.

For pricing and aircraft available in this program, see reverse.

HOURLY RATE

Rates include the December 2018 fuel rates and 7.5% Federal Excise Tax.
The fuel rate is adjusted monthly based on business aviation published market Jet-A fuel.

FIXED HOURLY RATES

		Small	Mid	Super-Mid	Large	Heavy
Continental U.S.	Round Trip	\$5,790	\$6,355	\$8,032	\$9,000	\$10,524
	One Way	\$6,650	\$7,645	\$10,128	\$11,365	\$13,481

		Small	Mid	Super-Mid	Large	Heavy
Other Location	Round Trip	\$5,790	\$6,355	\$8,032	\$9,000	\$10,524
	One Way	\$7,295	\$8,290	\$10,881	\$12,332	\$14,556

AIRCRAFT CLASSES

Representative sample of aircraft within each class
(not a comprehensive list of all possible/future types)

SMALL (6 passengers or fewer)	
Citation CJ Series	Lear 40 / 45
Citation CJ Bravo	Lear 75
Citation Encore	Phenom 300
Hawker 400XP	Premier - 1A

MID (7 passengers or fewer)	
Citation Excel Series	Lear 60
Gulfstream 150	Hawker 800 / 850 / 900XP

SUPER-MID (8 passengers or fewer)	
Challenger 300 / 350	Falcon 50EX
Citation X	Gulfstream 200
Citation Sovereign / Latitude	Gulfstream 280
Hawker 4000	

LARGE (10 passengers or fewer)	
Challenger 604 / 605 / 650	Falcon 2000

HEAVY (12 passengers or fewer)	
Embraer Legacy	Falcon 900 Series
Gulfstream GIV-SP / 450	